

100% NATURAL & SUSTAINABLE

**BLACK
WOOD**

FOR SERIOUS CHEFS & THE BEST BARBEQUES

Trade Inquires and Importers



Our Unique Charcoal Production Business

Everything on our website is 100% true and verifiable. Trade clients are invited to visit our factory, forest and headquarters. Blackwood is one of very few Charcoal Producers that can claim to be 100% sustainable, replant an area greater than we harvest each year, own our own forestry concession of 41,545 hectares, have an integrated charcoal business from planting to harvesting to carbonizing to packaging, produce charcoal using modern retort systems and maintain very high health and safety standards and do all of this while offering some of the finest quality charcoal at very reasonable prices. Any international trade customer who is willing to pay for their flight to Jakarta, Bali or Batam, we will pay for your internal flights, hotel and provide all transport to visit our corporate headquarters (Jakarta), factory (Samarinda, East Kalimantan) and forest (KutaiKartanegara, East Kalimantan). Unique? Please let us know if any other producer is willing to offer this.

Production Capacity

Currently our production is 2,000 tons of charcoal products per month. This is split between our hardwood lump +/-70-80% and hardwood (pillow) briquette charcoal +/-20-30%. We can on fairly short notice increase capacity as raw material is available to us from our own production forest should you wish to place a large order and enter into a long term supply contract particularly on our briquette production as our machine and production line capacity has recently increased to 3 tons per hour.

We always try to keep in stock at least a enough assorted packaging sizes of Blackwood Lump Charcoal and Blackwood Briquette Charcoal for a few containers for a new customer to order their first 40' HC container but this stock level depends on seasonal factors.

Our goal is to get to over 150,000 tons per year of charcoal production and we aim to get to that goal within less than 8 years by choosing the right distributors and customers as this quantity matches the size of our forestry concession and sustainable harvesting schedule from 42,000 hectares.

Minimum Order Quantity

Any and all orders are welcome but we would strongly advise against any shipments of less than one 40' HC container as shipping costs would be prohibitive to you as an importer. Depending on the size of packaging chosen this would be between 19-21 tons of charcoal per 40' HC Container. Please Contact Us for more specific details on how the packaging size and type of packaging will affect the container weight



Pricing and Payment

All our customers buy on FOB basis from Samarinda Port, East Kalimantan, Indonesia. Our prices include Free on Board including transport from our factory to the Port of Samarinda, all documentation including, Certificate of Origin (COO), Bill of Laden (BL), SVLK (Surat Verifikasi Legalitas Kayu/'Legal Verification of the Wood Sourcing'), Vanning Certificate, Packing List, Commercial Invoice, etc. as needed for you to import charcoal into your own country.

Payment can either be by LC, SBLC (large orders and qualified or established clients), or alternatively 50% deposit and the balance paid on us faxing you a copy of the Bill of Laden after shipment.

Please feel free to contact us and we will be more than pleased to provide you with a full price list and terms and conditions.

NOTE: When comparing suppliers of charcoal for your import needs, double check that they are able to export with all the documentation required so that you can import legally. Also you are strongly advised to check that the price is really FOB including all documentation as many suppliers quote FOB when they mean Ex-Factory without the cost of packaging, transport or documentation.

OEM/White Label Orders

If you have your own established brand of charcoal and are looking for a new supplier and packager we would be happy to discuss the possibility of Blackwood Charcoal becoming your trusted partner. You can be assured that we will be very competitive and a very reliable producer for your market.

Should you be considering starting your own brand of charcoal then we would need to assess your aims and goals and also discuss in detail the minimum order quantity due to packaging material print runs. However we are always very pleased to discuss future business cooperation's with potential partners.

Free Sample of Blackwood Lump or Briquette Charcoal

If you send us verifiable details of your charcoal import business or retail operations then we will not only provide free samples but also pay for the freight costs to your business address. Perhaps the only Charcoal Producer willing to offer this service you will find on the internet. We value new customers and are confident you will be pleased with the quality of our product when you receive your free sample.



Product Specification

Calorific Value	:	>7,200 kcal/kg
Moisture Content	:	<8%
Ash Content	:	<2.5%
Fixed Carbon	:	>72%
Volatile Matter	:	<22%

Wood Tar and Pyroligneous Acid (Wood Vinegar)

Please contact for details and detailed analysis of our by-products from charcoal production and price list.

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